# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# MONTHLY FINANCIAL REPORTING FORM

Submitted on 2/5/2004 11:05:38 AM

		1
1.	FOR THE MONTH ENDING:	December 31, 2003
2.	Name:	WATTSHealth Foundation, Inc.
3.	File Number:(Enter last three digits) 933-0	008
4.	Date Incorporated or Organized:	May 1, 1973
5.	Date Licensed as a HCSP:	October 30, 1978
6.	Date Federally Qualified as a HCSP:	November 8, 1982
7.	Date Commenced Operation:	February 16, 1967
8.	Mailing Address:	3405 West Imperial Hwy., Inglewood, CA 90303
9.	Address of Main Administrative Office:	3405 West Imperial Hwy., Inglewood, CA 90303
10.	Telephone Number:	(310) 671-3465
11.	HCSP's ID Number:	95-2623688
12.	Principal Location of Books and Records:	3405 West Imperial Hwy., Inglewood, CA 90303
13.		Alma Graham, Esq. (310) 671-3465 ext. 3569
14.	Financial Reporting Contact Person and Phone Number:	Greg Hamblin (310) 671-3465 ext. 3409
	President:*	Ron Bolding (Interim - Chief Operations Officer) #
16.	Secretary:*	
17.	Chief Financial Officer:*	Greg Hamblin
18.	Other Officers:*	
19.		
20.		
21.		
22.	Directors:*	Johnny B. Griggs, Board Chairperson
23.		Lawrence G. Becker
24.		Cynthia Denise McClain-Hill
25.		David I Samuels
26.		
27.		
28.		
29.		
30.		
31.		
	and says that they are the officers of the said health care service were the absolute property of the said health care service plan, fit these financial statements, together with related exhibits, schedu statement of all the assets and liabilities and of the condition and	ice plan noted on line 2, being duly sworn, each for himself or herself, deposes plan, and that, for the reporting period stated above, all of the herein assets ree and clear from any liens or claims thereon, except as herein stated, and that ales and explanations therein contained, annexed or referred to, is a full and true d affairs of the said health care service plan as of the reporting period stated d reported, according to the best of their information, knowledge and belief,
32.	President	Ron Bolding (Interime Chief Operations Officer) # SIGNATURE)
	Secretary	signature required (please type for valid signature)
	Chief Financial Officer	Gigg Hamousequired (please type for valid signature)
-		officers and directors who did not occupy the indicated position in the previous
35.	If this is a revised filing, check here and complete question 4 on Page 2:	
36.	If all dollar amounts are reported in thousands (000), check here	: 🗆

Check My Work.

# STATE OF CALIFORNIA DEPARTMENT OF MANAGED HEALTH CARE HEALTH CARE SERVICE PLAN

# MONTHLY FINANCIAL REPORTING FORM

# SUPPLEMENTAL INFORMATION

			1
1.	Are footnote disclosures attached with this filing?	No	
2.	Is the attached reporting form filed on a consolidated or combined basis? If "Yes", the plan is required to file consolidating or combining schedules.	No	
3.	Is the plan required to file additional information (i.e. parent/affiliate financial statements, claims reports, etc.) that is required by the Department?	Yes	
4.	If this is a revised reporting form, what is/are the reason(s) for the revision?		

#### REPORT #1 ---- PART A: ASSETS

	1 ASSETS	2
CURRENT	ASSETS:	Current Period
1.	Cash and Cash Equivalents	8,198,000
2.	Short-Term Investments	49,954,000
3.	Premiums Receivable - Net	6,682,000
4.	Interest Receivable	2,000
5.	Shared Risk Receivables - Net	
6.	Other Health Care Receivables - Net	903,000
7.	Prepaid Expenses	1,513,000
8.	Secured Affiliate Receivables - Current	
9.	Unsecured Affiliate Receivables - Current	
10.	Aggregate Write-Ins for Current Assets	5,162,000
11.	TOTAL CURRENT ASSETS (Itemms 1 to 10)	72,414,000
OTHER AS	SETS:	
12.	Restricted Assets	300,000
13.	Long-Term Investments	
14.	Intangible Assets and Goodwill - Net	
15.	Secured Affiliate Receivables - Long-Term	
16.	Unsecured Affiliate Receivables - Past Due	
17.	Aggregate Write-Ins for Other Assets	469,000
18.	TOTAL OTHER ASSETS (Items 12 to 18)	769,000
DRODEDT	V AND EQUIDMENT	
	Y AND EQUIPMENT	2 569 000
19.	Land, Building and Improvements	3,568,000
20.	Furniture and Equipment - Net	1,075,000
21.	Computer Equipment - Net	315,000
22.	Leasehold Improvements -Net	
23.	Construction in Progress	
24.	Software Development Costs	1,043,000
25.	Aggregate Write-Ins for Other Equipment	0
26.	TOTAL PROPERTY AND EQUIPMENT (Items 19 to 25)	6,001,000
27.	TOTAL ASSETS	79,184,000
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 10 FOR CURRENT ASSETS	
1001.	Inventory	40,000
1002.	Assets Held For Sale	
1003.	Worker's Compensation Deposit	5,122,000
1004.		
1098.	Summary of remaining write-ins for Item 10 from overflow page	
1099.	TOTALS (Items 1001 thru 1004 plus 1098)	5,162,000
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER ASSETS	
1701.	Non-operating Property	
1702.	Miscellaneous Deposits and Other Assets	469,000
1703.		
1704.		
1798.	Summary of remaining write-ins for Item 17 from overflow page	
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	469,000
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER EQUIPMENT	
2501.	OF WAITE-ING AGGREGATED AT ITEM 25 FOR OTHER EQUITMENT	
2502.		
2503.		
2504.	Cummery of remaining write ing fee Item 25 from eventle	
2598.	Summary of remaining write-ins for Item 25 from overflow page	0
2599.	TOTALS (Items 2501 thru 2504 plus 2598)	0

#### REPORT #1 ---- PART B: LIABILITIES AND NET WORTH

	1	2	3	4
			Current Period	
			Non-	
CHDDENT	LIABILITIES:	Contracting	Contracting	Total
1.	Trade Accounts Payable	4,028,000	XXX	4,028,000
2.	Capitation Payable	2,696,000	XXX	2,696,000
3.		9,099,000		9,099,000
3. 4.	Claims Payable (Reported)  Incurred But Not Reported Claims	22,613,000		
		22,013,000		22,613,000
5.	POS Claims Payable (Reported)			0
6.	POS Incurred But Not Reported Claims	10 695 000		10.695.000
7.	Other Medical Liability	10,685,000	3/3/3/	10,685,000
8.	Unearned Premiums	10,066,000	XXX	10,066,000
9.	Loans and Notes Payable	1,000	XXX	1,000
10.	Amounts Due To Affiliates - Current		XXX	0
11.	Aggregate Write-Ins for Current Liabilities	6,504,000	0	6,504,000
12.	TOTAL CURRENT LIABILITIES (Items 1 to 11)	65,692,000	0	65,692,000
	ABILITIES:			
13.	Loans and Notes Payable (Not Subordinated)	2,164,000	XXX	2,164,000
14.	Loans and Notes Payable (Subordinated)		XXX	0
15.	Accrued Subordinated Interest Payable		XXX	0
16.	Amounts Due To Affiliates - Long Term		XXX	0
17.	Aggregate Write-Ins for Other Liabilities	0	XXX	0
18.	TOTAL OTHER LIABILITIES (Items 13 to 18)	2,164,000	XXX	2,164,000
19.	TOTAL LIABILITIES	67,856,000	0	67,856,000
NET WOR	ГН			
20.	Common Stock	XXX	XXX	
21.	Preferred Stock	XXX	XXX	
22.	Paid In Surplus	XXX	XXX	
23.	Contributed Capital	XXX	XXX	
24.	Retained Earnings (Deficit)/Fund Balance	XXX	XXX	11,328,000
25.	Aggregate Write-Ins for Other Net Worth Items	XXX	XXX	0
26.	TOTAL NET WORTH (Items 20 to 25)	XXX	XXX	11,328,000
27.	TOTAL LIABILITIES AND NET WORTH	XXX	XXX	79,184,000
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 11 FOR CURRENT I	LIABILITIES		
1101.	Accrued Payroll and Fringe Benefits	5,911,000		5,911,000
1102.	Accrued Sick and Vacation	586,000		586,000
1103.	Accrued Interest and Other Payments	7,000		7,000
1104.	Estimated 3rd Party Payer Settlements	0		0
1198.	Summary of remaining write-ins for Item 11 from overflow page			0
1199.	TOTALS (Items 1101 thru 1104 plus 1198)	6,504,000	0	6,504,000
DETAILS (	OF WRITE-INS AGGREGATED AT ITEM 17 FOR OTHER LIA	BILITIES		
1701.			XXX	0
1702.			XXX	0
1703.			XXX	0
1704.			XXX	0
1798.	Summary of remaining write-ins for Item 17 from overflow page		XXX	0
1799.	TOTALS (Items 1701 thru 1704 plus 1798)	0	XXX	0
	OF WRITE-INS AGGREGATED AT ITEM 25 FOR OTHER NET			
2501.	Unrealized Gain(Loss) in Investments	XXX	XXX	0
2502.		XXX	XXX	
2503.		XXX	XXX	
2504.		XXX	XXX	
2598.	Summary of remaining write-ins for Item 25 from overflow page	XXX	XXX	

REPORT #2: REVENUE, EXPENSES AND NET WORTH

		1	2
		Current Period	Year-To-Date
EVENUES			
LEVENUES 1.	Premiums (Commercial)	1,079,000	11,366,000
2.	Capitation	245,000	3,695,000
		243,000	3,093,000
3.	Co-payments, COB, Subrogation  Title XVIII - Medicare	9,740,000	125,679,000
4.	Title XVIII - Medicaid		
5.		6,566,000	86,342,000
6.	Fee-For-Service		
7.	Point-Of-Service (POS)	44 000	1 10 5 004
8.	Interest	41,000	1,106,000
9.	Risk Pool Revenue		
10.	Aggregate Write-Ins for Other Revenues	1,000	242,000
11.	TOTAL REVENUE (Items 1 to 10)	17,672,000	228,430,000
XPENSES:			
	nd Hospital	571,000	7 607 000
12.	Inpatient Services - Capitated	571,000	7,607,00
13.	Inpatient Services - Per Diem	5,394,000	72,310,000
14.	Inpatient Services - Fee-For-Service/Case Rate		
15.	Primary Professional Services - Capitated	3,604,000	47,615,000
16.	Primary Professional Services - Non-Capitated		
17.	Other Medical Professional Services - Capitated	2,117,000	27,964,00
18.	Other Medical Professional Services - Non-Capitated	1,369,000	16,527,000
19.	Non-Contracted Emergency Room and Out-of-Area Expense, not including POS		
20.	POS Out-Of-Network Expense		
21.	Pharmacy Expense - Capitated		
22.	Pharmacy Expense - Fee-for-Service	1,486,000	17,990,000
23.	Aggregate Write-Ins for Other Medical and Hospital Expenses	538,000	3,129,000
24.	TOTAL MEDICAL AND HOSPITAL (Items 12 to 23)	15,079,000	193,142,000
Administr	ration		
25.	Compensation	910,000	10,512,000
26.	Interest Expense	8,000	128,00
27.	Occupancy, Depreciation and Amortization	204,000	2,832,000
28.	Management Fees		3,026,000
29.	Marketing	246,000	3,169,000
30.	Affiliate Administration Services		
31.	Aggregate Write-Ins for Other Administration	1,090,000	10,941,00
32.	TOTAL ADMINISTRATION (Items 25 to 31)	2,458,000	30,608,00
33.	TOTAL EXPENSES	17,537,000	223,750,000
34.	INCOME (LOSS)	135,000	4,680,000
35.	Extraordinary Item	-855,000	-18,206,00
36.	Provision for Taxes	-633,000	-10,200,000
37.	NET INCOME (LOSS)	990,000	22,886,000
ET WORT		770,000	22,000,000
38.	Net Worth Beginning of Period	10,338,000	-13,857,000
39.	Audit Adjustments		3,402,000
40.	Increase (Decrease) in Common Stock		
41.	Increase (Decrease) in Preferred Stock		
42.	Increase (Decrease) in Paid in Surplus		
43.	Increase (Decrease) in Contributed Capital		
44.	Increase (Decrease) in Retained Earnings:	000 000	22 007 00
45.	Net Income (Loss)	990,000	22,886,000
46.	Dividends to Stockholders		
47.	Aggregate Write-Ins for Changes in Retained Earnings	0	
48.	Aggregate Write-Ins for Changes in Other Net Worth Items	0	-1,103,00
49.	NET WORTH END OF PERIOD (Items 38 to 48)	11,328,000	11,328,000

REPORT #2: REVENUE, EXPENSES AND NET WORTH

	1	2	3
		Current Period	Year-to-Date
DETAIL S	OF WRITE-INS AGGREGATED AT ITEM 10 FOR OTHER REVENUES	Current Feriod	Tear-to-Date
1001.	Grants and Contracts		
1001.	Other Revenue	1,000	242,000
1002.	Out revenue	1,000	2-2,000
1003.			
1004.			
1005.			
1000.	Summary of remaining write-ins for Item 10 from overflow page		
1098.	TOTALS (Items 1001 thru 1006 plus 1098)	1,000	242,000
1077.	1017125 (nems 1001 tinu 1000 pius 1000)	1,000	212,000
	OF WRITE-INS AGGREGATED AT ITEM 23 FOR OTHER MEDICAL AND HOSPITAL EXI	PENSES	
2301.	Other Line of Business Medical Costs		
2302.	Other Medical Costs of the Plan	518,000	1,440,000
2303.	Community Health Programs Facility Costs (Occupancy, Depreciation and Amortization)		
2304.	Incentive Pool	110,000	1,116,000
2305.	Reinsurance Expenses	-90,000	573,000
2306.			
2398.	Summary of remaining write-ins for Item 23 from overflow page		
2399.	TOTALS (Items 2301 thru 2306 plus 2398)	538,000	3,129,000
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 31 FOR OTHER ADMINISTRATIVE EXPENSES		
3101.	Community Health Programs		
3102.	Consulting & Contracting Services	568,000	6,709,000
3103.	Postage, Fees, Travel, Telephone, Insurance and Other	522,000	4,232,000
3104.	Loss on Impairment of Fixed Assets		
3105.			
3106.			
3198.	Summary of remaining write-ins for Item 31 from overflow page		
3199.	TOTALS (Items 3101 thru 3106 plus 3198)	1,090,000	10,941,000
<b>DETAILS</b> 4701. 4702.	OF WRITE-INS AGGREGATED AT ITEM 47 FOR CHANGES IN RETAINED EARNINGS		
4703. 4704.			
4705.			
4706.	Cumpage of appoining waits in factors 47 from		
4798.	Summary of remaining write-ins for Item 47 from overflow page	0	0
4799.	TOTALS (Items 4701 thru 4706 plus 4798)	0	0
	OF WRITE-INS AGGREGATED AT ITEM 48 FOR CHANGES OF OTHER NET WORTH IT		520,000
4801.	Unrealized Gain(Loss) in Investments	0	-529,000
4802.	Post-closing adjustment - Loss on Impairment of Fixed Assets	0	-1,874,000
4803.	Post-closing adjustment - Contract Medical Group Capitation Accrual	0	1,044,000
4804.	Post-closing adjustment - Various Others	0	256,000
4805.			
4806.			
4898.	Summary of remaining write-ins for Item 48 from overflow page		
4899.	TOTALS (Items 4801 thru 4806 plus 4898)	0	-1,103,000

#### REPORT #3: STATEMENT OF CASH FLOWS

	1	2	3
	1	2	3
		Current Period	Year-to-Date
CASH FLO	OW PROVIDED BY OPERATING ACTIVITIES	Current r criod	
1.	Group/Individual Premiums/Capitation	1,252,000	14,919,000
2.	Fee-For-Service	1,202,000	1.,,,1,,000
3.	Title XVIII - Medicare Premiums	19,191,000	125,136,000
4.	Title XIX - Medicaid Premiums	6,796,000	88,521,000
5.	Investment and Other Revenues	1,363,000	31,389,000
6.	Co-Payments, COB and Subrogation	1,303,000	31,307,000
7.	Medical and Hospital Expenses	-16,920,000	-244,401,000
8.	Administration Expenses	-3,105,000	-29,903,000
		-3,103,000	-29,903,000
9.	Federal Income Taxes Paid	9.000	124 000
10.	Interest Paid	-8,000	-134,000
11.	NET CASH PROVIDED BY OPERATING ACTIVITIES	8,569,000	-14,473,000
	OW PROVIDED BY INVESTING ACTIVITIES	200.000	•••
12.	Proceeds from Restricted Cash and Other Assets	300,000	300,000
13.	Proceeds from Investments		
14.	Proceeds for Sales of Property, Plant and Equipment	-608,000	4,116,000
15.	Payments for Restricted Cash and Other Assets		
16.	Payments for Investments	-6,659,000	-43,971,000
17.	Payments for Property, Plant and Equipment	-24,000	-1,597,000
18.	NET CASH PROVIDED BY INVESTING ACTIVITIES	-6,991,000	-41,152,000
CASH FLC	OW PROVIDED BY FINANCING ACTIVITIES:		
19.	Proceeds from Paid in Capital or Issuance of Stock		
20.	Loan Proceeds from Non-Affiliates		
21.	Loan Proceeds from Affiliates		
22.	Principal Payments on Loans from Non-Affiliates	-14,000	-154,000
23.	Principal Payments on Loans from Affiliates	11,000	13 1,000
24.	Dividends Paid		
25.	Aggregate Write-Ins for Cash Provided by Financing Activities	0	
26.	NET CASH PROVIDED BY FINANCING ACTIVITIES	-14,000	-154,000
		1,564,000	-55,779,000
27.	NET INCREASE (DECREASE) IN CASH (Items 11, 18 & 26)	6,634,000	63,977,000
28. 29.	CASH AND CASH EQUIVALENTS AT THE BEGINNING OF THE MONTH CASH AND CASH EQUIVALENTS AT THE END OF THE MONTH	8,198,000	8,198,000
			0,190,000
	LIATION OF NET INCOME TO NET CASH PROVIDED BY OPERATING ACTIVITI		22 007 000
30.	Net Income	990,000	22,886,000
	ents to Reconcile Net Income to Net Cash Provided by Operating Activities		
31.	Depreciation and Amortization	152,000	2,249,000
32.	Decrease (Increase) in Receivables	-616,000	7,417,000
33.	Decrease (Increase) in Prepaid Expenses	-24,000	446,000
34.	Decrease (Increase) in Affiliate Receivables		
35.	Increase (Decrease) in Accounts Payable	-767,000	-1,172,000
36.	Increase (Decrease) in Claims Payable and Shared Risk Pool	-1,650,000	-44,116,000
37.	Increase (Decrease) in Unearned Premium	9,500,000	-571,000
38.	Aggregate Write-Ins for Adjustments to Net Income	984,000	-1,662,000
39.	TOTAL ADJUSTMENTS (Items 31 through 38)	7,579,000	-37,409,000
40.	NET CASH PROVIDED BY OPERATING ACTIVITIES	8,569,000	-14,523,000
	(Item 30 adjusted by Item 39 must agree to Item 11)		
DETAILS	OF WRITE-INS AGGREGATED AT ITEM 25 FOR CASH FLOW PROVIDED BY FINA	ANCING ACTIVI	TIES
2501.		ĺ	
2502.			
2503.			
2598.	Summary of remaining write-ins for Item 25 from overflow page		
	TOTALS (Items 2501 thru 2503 plus 2598)	0	0
<b>DETAILS</b>	OF WRITE-INS AGGREGATED AT ITEM 38 FOR ADJUSTMENTS TO NET INCOMI	E	
3801.	Inventories, Non-operating Propoerty, Deposits and Other Assets	9,000	-592,000
3802.	Accrued Payroll and Benefits, Sick and Vacation, 3rd Party Payer and Interest Payable	975,000	-1,070,000
3803.	Gain/Loss on Sale of Assets		
3898.	Summary of remaining write-ins for Item 38 from overflow page		
3899.	TOTALS (Items 3801 thru 3803 plus 3898)	984,000	-1,662,000
3033.	1011 Do (110115 5001 tittu 5005 pius 5070)	70 <del>-1</del> ,000	1,002,000

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#### REPORT #4: ENROLLMENT AND UTILIZATION TABLE

#### TOTAL ENROLLMENT

TOTAL ENROLLIVIENT											
1	2	3	4	5	6	Total Member Ambulatory Encounters for Period			10	11	12
					Cumulative						
					Enrollee				Total Patient	Annualized	Average
	Total Enrollees At End of	Additions During	Terminations During	Total Enrollees at End of	Months for	7	8	9	Days	Hospital	Length of
Source of Enrollment	Previous Period	Period	Period	Period	Period	Physicians	Non-Physicians	Total	Incurred	Days/1000	Stay
Group (Commercial)	7,505	186	97	7,594	7,594	0	0	0	0	0	0.00
2. Medicare Risk	15,219	130	388	14,961	14,961	0	0	0	0	0	0.00
<ol><li>Medi-Cal Risk</li></ol>	68,267	2,334	3,409	67,192	67,192	0	0	0	0	0	0.00
4. Individual	713	0	25	688	688	0	0	0	0	0	0.00
5. Point of Service				0	0			0			
6. Aggregate write-ins for Other	2,928	119	107	2,940	2,940	0	0	0	0	0	
7. Total Membership	94,632	2,769	4,026	93,375	93,375	0	0	0	0	0	
DETAILS OF WRITE-INS AGGR	EGATED AT ITEM 6 FO	R OTHER SOURCES	OF ENROLLMENT								
601. Small Group				0				0			
602. Healthy Families	2,432	107	66	2,473	2,473	0	0	0	0	0	0.00
603. AIM	496	12	41	467	467	0	0	0	0	0	0.00
604. Medicare Cost				0				0			
605. ASO				0		N/A	N/A	N/A	N/A	N/A	N/A
606. PPO				0				0			
607.				0				0			
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610.				0				0			
611.				0				0			
612.				0				0			
Summary of remaining write-ins for											
698. Item 6 from overflow page				0				0			
Totals (lines 601 through 612 plus 699, 698) (Line 6 above)	2,928	119	107	2,940	2,940	0	0	0	0	0	
099. 070) (Enic 0 above)	2,928	119	107	2,940	2,940	U	U	U	U	U	

NOTES TO FINANCIAL	STATEMENTS
o (WHE) is a wholly owns	d subsidiant of W

1. WATTSHealth Foundation, Inc. (WHF) is a wholly owned subsidiary of WATTSHealth Systems, Inc. 2. The financial statements are prepared in conformity with generally accepted accounting principles. 3. WHF is self-insured for workers' compensation and as such was required to maintain a deposit 4. by the State of California, Departmen of Industrial Relations, Self-Insurance Plans. The deposit 5. amounted to \$5,122,000 as of 12/31/03. 7. 9. 10. 11. 12. 13. 14. 15. 16. 17. 18. 19. 20. 22. 23. 25. 26. 27. 28. 29. 30. 31. 32. 33. 34. 35. 36. 37. 38. 39. 40. 41. 42. 43. 45. 46. 47. 48. 49. 50. 51. 52. 53. 54. 55. 56. 57.

	1						
	OVERFLOW PAGE FOR WRITE-INS						
1. 2.							
3.							
4.	TNE Calculation Line 3						
	Affiliate Account Balances are fully reserved at 12/31/03.						
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# KNOX-KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1300.84.06 AND 1300.84.2

			1		2
1.	Net Equity				\$ 11,328,000
2.	Add: Subordinated Debt				\$
3.	Less: Receivables from officers, directors, and affiliates				\$
4.	Intangibles				\$
5.	Tangible Net Equity (TNE)				\$ 11,328,000
6.	Required Tangible Net Equity (See Below)				\$ 8,592,000
7.	TNE Excess (Deficiency)				\$ 2,736,000
			Full Service Plans		Specialized Plan
A.	Minimum TNE Requirement	\$	1,000,000	Minimum TNE Requirement	\$ 50,000
B.	REVENUES:				
8.	2% of the first \$150 million of annualized premium revenues	\$	3,000,000	2% of the first \$7.5 million of annualized premium revenue	\$
	Plus			Plus	
9.	1% of annualized premium revenues in excess of \$150 million	\$	771,000	1% of annualized premium revenue in excess of \$7.5 million	\$
10.	Total	\$	3,771,000	Total	\$ 0
C.	HEALTHCARE EXPENDITURES:				
11.	8% of the first \$150 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$	8,592,000	8% of the first \$7.5 million of annualized health care expenditures, except those paid on a capitated or managed hospital basis.	\$
	Plus			Plus	
12.	4% of annualized health care expenditures in excess of \$150 million except those paid on a capitated or managed hospital payment basis.	\$	0	4% of annualized health care expenditures in excess of \$7.5 million except those paid on a capitated or managed hospital payment basis.	\$
	Plus			Plus	
13.	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$	0	4% of the annualized hospital expenditures paid on a managed hospital payment basis.	\$
14.	Total	\$	8,592,000	Total	\$ 0
15.	Required "TNE" - Greater of "A" "B" or "C"	'\$	8,592,000	Required "TNE" - Greater of "A" "B" or "C"	\$

### KNOX -KEENE SUPPLEMENTAL INFORMATION PURSUANT TO SECTIONS 1374.64

# POINT OF SERVICE (POS) "ADJUSTED" TANGIBLE NET EQUITY CALCULATION

Calculation of Tangible Net Equity and required Tangible Net Equity in accordance with Section 1374.64:

		1
1. Net Equity	\$	11,328,000
2. Add: Subordinated Debt	\$	
3. Less: Receivables from officers, directors, and affiliates	\$	
4. Intangibles	\$	
5. Tangible Net Equity (TNE)	\$	11,328,000
6. Required Tangible Net Equity (From Line 18 below)	\$	8,592,000
7. TNE Excess (Deficiency)	\$	2,736,000
ADJUSTED REQUIRED MINIMUM TANGIBLE NET EQUIT  I. Plan is required to have and maintain TNE as required by Ru		
8. Minimum TNE as calculated under Rule 1300.76 (a)(1) or (2)	\$	8,592,000
9. 10% of annualized health care expenditures for out-of-network service for point-of-service enrollees	\$	
10. Add lines 8 and 9	\$	8,592,000
II. Plan is required to have and maintain TNE as required by Ru <u>PART A</u>	ile 1300.7	76 (a)(3):
11. Minimum TNE as recalculated to exclude annualized healthcare expenditures for out-of-network services for point-of-service enrollees (attach worksheet Page 15)	\$	8,592,000
12. 10% of annualized health care expenditures for out-of-network services for point-of-service enrollees	\$	
13. Add lines 11 and 12	\$	8,592,000

# POS WORKSHEET FOR ADJUSTED TANGIBLE NET EQUITY CALCULATION

		1	2
		Full Service	Specialized
		<u>Plans</u>	<u>Plans</u>
1.	Health care expenditures for period	\$ 107,398,000	\$
	Less:		
2.	Capitated or managed hospital payment basis expenditures	0	
3.	Health care expenditures for out-of-network services for point-of-service enrollees		
4.	Result	107,398,000	0
5.	Annualized	107,398,000	
6.	Reduce to maximum of \$150 million	107,398,000	
7.	Multiply by 8%	\$ 8,591,840	\$ 0
	Plus		
8.	Annualized health care expenditures except those paid on a capitated or managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$ 107,398,000	\$
9.	Line 8 less \$150 million		
10.	Multiply by 4%	\$ 0	\$ 0
	Plus		
11.	Annualized hospital expenditures paid on a managed hospital payment basis and excluding health care expenditures for out-of-network services for point-of-service enrollees	\$ 0	\$
12.	Multiply by 4%	\$ 0	\$ 0
13.	Total	\$ 8,591,840	\$0